

Clarence Lo

From: Generali Life Division <generalilifediv@generali.com.hk>
Sent: Wednesday, December 1, 2021 1:55 PM
To: Generali Life Division
Subject: 跨越創富保佣金推廣 / LionTycoon Beyond Commission Promotion (E)

尊敬的業務合作夥伴:

『跨越創富保』佣金推廣

若於 2021 年 12 月 1 日至 31 日 (包括首尾兩天) 期間，成功遞交以下『跨越創富保』保單申請，並於 2022 年 2 月 28 日或之前成功簽發，即可享以下推廣佣金:

跨越創富保推廣佣金					
保費繳付年期	2 年	2 年	5 年	8 年	10 年
每年保費	50,000 美元以下	50,000 美元或以上	任何金額		
簽發年齡	第 1 年佣金 (包括推廣)				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
62	35.0%	37.0%	85.0%	88.0%	90.0%
63	35.0%	37.0%	85.0%	87.0%	89.0%
64	35.0%	37.0%	85.0%	85.0%	87.0%
65	35.0%	37.0%	85.0%	83.0%	85.0%
66	25.0%	25.0%	69.0%	76.0%	78.0%
67	23.0%	23.0%	65.0%	74.0%	76.0%
68	21.0%	21.0%	61.0%	68.0%	70.0%

69	19.0%	19.0%	57.0%	60.0%	62.0%
70	15.0%	15.0%	53.0%	58.0%	60.0%
71	15.0%	15.0%	49.0%	56.0%	58.0%
72	15.0%	15.0%	47.0%	54.0%	56.0%
73	15.0%	15.0%	45.0%	52.0%	54.0%
74	15.0%	15.0%	43.0%	48.0%	52.0%
75	15.0%	15.0%	41.0%	46.0%	48.0%
簽發年齡	第 2 年佣金 (包括推廣)				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

跨越創富保佣金推廣之條款及細則:

1. 合資格保單必須於上述的指定推廣期內遞交申請，而有關保單申請必須於 2022 年 2 月 28 日或之前成功簽發。
2. 如保單持有人於保費繳付年期內行使任何保單服務選項（例如：更改投保額 / 更改保費支付方式 / 部份退保），令忠意人壽（香港）有限公司（“忠意人壽”）收取的原始保費減少時，忠意人壽有權追回因保費減少而導致之佣金差額。
3. 忠意人壽保留隨時更改或終止此推廣活動的權利，恕不另行通知。如有任何爭議，忠意人壽保留最終決定權。

如有疑問或希望了解更多，請聯繫您的銷售經理或透過 salina.ho@general.com.hk / +852 2531 8962 與我們的客戶關係助理 Salina Ho 聯絡。

謹啟

香港忠意人壽

Dear Valued Business Partners,

LionTycoon Beyond Commission Promotion

If the below **LionTycoon Beyond** policy application is submitted between 1 and 31 December 2021 (both days inclusive), and issued on or before 28 February 2022, you can enjoy the Commission as follows:

跨越創富保推廣佣金

保費繳付年期	2 年	2 年	5 年	8 年	10 年
每年保費	50,000 美元以下	50,000 美元或以上	任何金額		
簽發年齡	第 1 年佣金 (包括推廣)				
0-60	35.0%	37.0%	89.0%	93.0%	93.0%
61	35.0%	37.0%	85.0%	89.0%	91.0%
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75	15.0%	15.0%	41.0%	46.0%	48.0%
簽發年齡	第 2 年佣金 (包括推廣)				
0-65	0.0%	0.0%	2.0%	3.0%	15.0%
66-75	0.0%	0.0%	0.0%	3.0%	15.0%

Terms & Conditions for the LionTycoon Beyond Commission Promotion:

1. To enjoy the Special Commission Promotion, the applications must be submitted within the specified promotion period as aforementioned and related applications must be issued on or before 28 February 2022.
2. Commission difference due to decrease of premium is subjected to clawback in case the original premium received by Generali Life (Hong Kong) Limited ("Generali Life") decreased as a result of any policy service options being exercised by the policyholder (i.e. change of sum insured / change of premium payment mode / partial surrender) during the premium payment term.
3. Generali Life reserves the right to vary or terminate this promotion at any time without prior notice. In case of any dispute(s), the decision of Generali Life should be final.

If you have any enquiries or would like further information, please contact your account manager or our Relationship Executive, Salina Ho at salina.ho@generali.com.hk or +852 2531 8962.

Regards,
Generali Life Hong Kong



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